

Motivation Bingo

Self-actualisation - This need is all about fulfilling one's potential

Pay - According to Taylor, this is the only thing that motivates workers

Elton Mayo - This motivational theorist believed that social factors were more important motivators than pay

Basic needs - The first level of Maslow's Hierarchy of Needs

Teamwork - Mayo believed that this was an important factor in motivating workers

Social needs - These are factors that can motivate but cannot cause dissatisfaction

Abraham Maslow - This motivational theorist devised the hierarchy of needs

Self-esteem needs - In the middle of the hierarchy of needs, this might be an important motivator for volunteer workers

Motivation - The driving force that makes people want to do something or achieve a certain outcome

Frederick Taylor - The motivational theorist who thought that workers needed close supervision and are only motivated by money

Frederick Herzberg - The motivational theorist who developed the Two-Factor Theory

Motivators - These needs may be satisfied by recognition of workers' achievements

Hierarchy of needs - The pyramid developed by Maslow which shows lower order needs at the bottom and higher order needs at the top

Safety needs - The type of needs that might be met by job security and pensions schemes

Hygiene factors - The factors may cause dissatisfaction according to Herzberg, but cannot actually motivate

Staff turnover - If the workforce is happy and motivated, this is likely to be low

Motivation Bingo

Choose nine concepts linked to motivation and place them in a three by three box grid:

Self-actualisation

Pay

Elton Mayo

Basic needs

Teamwork www.igcsebusiness.co.uk

Social needs

Abraham Maslow

Self-esteem needs

Motivation

Frederick Taylor

Frederick Herzberg

Motivators

Hierarchy of needs

Safety needs

Hygiene factors

Staff turnover